

# ELEVATE

## YOUR TRIAL PRESENCE

A·D·C Association of Defense Counsel of Northern California and Nevada



# 59<sup>TH</sup> Annual Meeting

**December 6-7, 2018**

**Westin St. Francis • San Francisco, CA**

**Keynote Speaker:**

**Motivational Speaker:**

**DAN  
VENTRELLE**

Executive Vice  
President and General  
Counsel, Oakland  
Raiders



**ANNE  
BRAFFORD**

Founder of *Aspire*  
and author of  
*Positive Professionals*



- State of the Courts Address by the Presiding Judges of San Francisco, Alameda and Contra Costa County Superior Courts
- Is There a Bustle in Your Hedgerow? *Michael Skidmore vs. Led Zeppelin, et al.*
- *Sanchez*, Experts, and Hearsay: Tricks and Traps
- Puttin' on the Writs – Putting Your Best Foot Forward to a Successful Writ Petition
- Reptile Workshop: Taming the Reptile in Pretrial Proceedings and at Trial
- Also: Year in Review, Legislative Update, Construction, Employment & Mediation CLEs, and more



# President's Welcome

**E**levate! That is the theme of this year's annual meeting, and for good reason. Elevate your knowledge base, elevate your case preparation, elevate your practice, elevate your professional relationships and elevate your personal and professional happiness!

Staying current and competitive in your practice is the key to your future or continued success. This meeting offers a comprehensive program with 8.25 hours of CLE credit on interesting topics of significance to your practice. Do not miss out and be sure to attend this year's meeting at the historic Westin St. Francis on Union Square in San Francisco.

The meeting starts with a bang (of the gavel!). The presiding judges of San Francisco, Alameda and Contra Costa Counties will give a State of the Courts address that will let ADC members know what is going on with funding, filings and trial dates in the court system. Tired of reading advance sheets? Maybe you have been lax about even doing that! Don't worry – we have compressed key civil opinions from the appellate court by topical area in the popular Year in Review. The work is all done for you. Just listen and catch up!

Experts – we all must deal with experts and there are new things you need to know. For years, courts have allowed experts to rely on hearsay from records and other sources in forming their opinions. Under *Sanchez*, it is a whole new ball game. Come learn how to work around *Sanchez* to avoid disaster in your case and impose disaster on your opponent's case!

Of course, no current and useful seminar would be complete without a program on the Reptile theory. There are experienced judges and attorneys who have never heard of the theory, and you do not want to be one of them. Come learn the latest from national experts on how to understand and combat an opponent who engages in Reptile tactics from the beginning of the case through trial so you can avoid a monstrous verdict. You could be getting "reptiled" and not even know it!

We all need some fun in the course of learning about trial tactics and technology, right? Maybe even a blast from the past? This year's meeting features a presentation on the trial of *Michael Skidmore v. Led Zeppelin, et al.*, the highly publicized copyright infringement case involving the Led Zeppelin song "Stairway to Heaven." Defense counsel will discuss how testimony from Jimmy Page and Robert Plant together with trial technology and a blistering cross-examination of the plaintiff's witnesses carried the day for the rock icons.

Motivate yourself, motivate your firm and be the best you can be. Anne Brafford, lawyer, organizational psychologist, consultant and author of *The Path to Lawyer Well-Being: Practice Recommendations for Positive Change* will provide a program on lawyer thriving, positive leadership, resilience, work engagement, meaningful work, motivation and lawyer retention.

Our keynote speaker this year is Dan Ventrelle, Executive Vice President & General Counsel of the Oakland Raiders. Despite being born in Chicago, the home of the Bears, Dan was captivated by the Oakland Raiders from an early age. He cold called the Raiders before graduating from law school and found himself in the top legal position for the team a few years later. Dan will talk about his experience in business and legal operations for an NFL franchise.

In addition to the above offerings, there will be world class seminars covering employment law, mediation, writ petitions, construction and elimination of bias.



**John P. Cotter**  
2018 ADC President

Don't miss out! I look forward to seeing you at the St. Francis!

# Schedule At-a-Glance

## 59<sup>TH</sup> Annual Meeting – December 6-7, 2018

### Thursday, December 6, 2018

TIME	TRACK A	TRACK B
8:45 am – 9:00 am	Welcome and ADC Business Meeting	
9:00 am – 9:45 am <b>FIRST MORNING SESSION</b>	Don't Be Late for Court: State of the Courts Address	
9:45 am – 11:00 am <b>SECOND MORNING SESSION</b>	2018 – Year In Review	
11:00 am – 11:15 am	Break – Colonial and Italian Rooms	
11:15 am – 12:15 pm <b>THIRD MORNING SESSION</b>	<i>Sanchez</i> , Experts and Hearsay: Tricks and Traps	Confidentiality in the #MeToo Era
12:30 noon – 1:30 pm	NextGen Luncheon	
1:30 pm – 2:45 pm <b>FIRST AFTERNOON SESSION</b>	Reptile Workshop: Taming the Reptile in Pretrial Proceedings and at Trial (Part 1)	Puttin' on the Writs – Putting Your Best Foot Forward to a Successful Writ Petition
2:45 pm – 3:00 pm	Break and Vendor Prizes – Colonial and Italian Rooms	
3:00 pm – 4:15 pm <b>SECOND AFTERNOON SESSION</b>	Reptile Workshop: Taming the Reptile in Pretrial Proceedings and at Trial (Part 2)	Which Parties Belong at the Party? Entity Issues in Construction Contracts and Disputes
4:15 pm – 5:15 pm <b>THIRD AFTERNOON SESSION</b>	A Mediator's View of Mediation – What Works and What Doesn't	The New Rules of Professional Conduct: What You Need to Know
5:15 pm – 5:45 pm	Sub-law Specialty Section Meetings: • Toxic Torts • Construction	
5:30 pm – 7:30 pm	President's Reception	

### Friday, December 7, 2018

TIME	
8:45 am – 9:15 am	Legislative Update
9:15 am – 10:30 am	Is There a Bustle in Your Hedgerow? <i>Michael Skidmore vs. Led Zeppelin, et al.</i>
10:30 am – 10:45 am	Break
10:45 am – 12:00 pm	Motivational Speaker: Anne Brafford "Resilient Thinking to Achieve Peak Performance"
12:00 pm – 2:00 pm	Luncheon Keynote Speaker: Dan Ventrelle, Executive Vice President and General Counsel of the Oakland Raiders

**REGISTER ONLINE AT  
WWW.ADCNCN.ORG**

# Schedule of Events

— Thursday, December 6, 2018 —

7:30 am – 7:30 pm

**Registration Open**

*Italian Room*

7:30 am – 7:30 pm

**Live Scan Fingerprinting**

*Italian Room*

7:30 am – 3:00 pm

**Vendor Fair Open**

*Colonial and Italian Rooms*

7:30 am – 8:45 am

**Continental Breakfast**

*Vendor Fair Area – Colonial Room*

8:45 am – 9:00 am

**Welcome and Annual Business Meeting**

*Grand Ballroom*

Welcome to the 59<sup>th</sup> Annual Meeting by Renée Welze Livingston, Second Vice President and Annual Meeting Chair, and Annual Business Meeting with ADC President, John Cotter. Please join your colleagues to conduct annual association business as well as elect the officers and board members for 2019.

## FIRST MORNING SESSION

9:00 am – 9:45 am

**Don't Be Late for Court: State of the Courts Address**

(MCLE – 0.75 hours General credit)

*Grand Ballroom*

State of the Courts Address with the Presiding Judges from San Francisco, Alameda and Contra Costa Counties.



**MODERATOR:**  
**Christopher F. Johnson**  
*Maranga Morgenstern*



**Hon. Wynne S. Carvill**  
*Superior Court of  
Alameda County*



**Hon. Jill C. Fannin**  
*Superior Court of  
Contra Costa County*



**Hon. Teri L. Jackson**  
*Superior Court of  
San Francisco County*

## MCLE Credit Information

This annual meeting has been approved for Minimum Continuing Legal Education credit by the State Bars of California and Nevada. The total available credit is 8.25 hours, including 1 hour specialty credits sufficient to satisfy the California Triennial Specialty Credit Requirement for 1 hour of Ethics.

Be sure to sign in for your MCLE credit in the Italian Room and retain your Certificate of Attendance.

# Schedule of Events

— Thursday, December 6, 2018 —

## SECOND MORNING SESSION

9:45 am – 11:00 am

### 2018 Year in Review, feat. Special Guests

(MCLE – 1.25 hours General credit)

Grand Ballroom

Worried you may have missed an important new precedent? In your own practice area or another important to defense work? The ADC has you covered, with this review of key legal developments. Top appellate attorneys Michael Brady, Robert Eisenberg and Laurie Hepler will lead the presentation – with a little help from our special guests! Be there to see and learn.



**Michael J. Brady**  
Ropers, Majeski, Kohn  
& Bentley and ADR  
Services, Inc.



**Robert L. Eisenberg**  
Lemons, Grundy &  
Eisenberg



**Laurie J. Hepler**  
Greines, Martin, Stein  
& Richland LLP

11:00 am – 11:15 am

### Break

Colonial and Italian Rooms

## THIRD MORNING SESSION – TRACK A

11:15 am – 12:15 pm

### Sanchez, Experts and Hearsay: Tricks and Traps

(MCLE – 1.0 hour General credit)

Grand Ballroom

What you don't know about *Sanchez* could gut your expert witness's testimony and destroy your case. What you do know about *Sanchez* can help you avoid that result, and maybe help you impose it on your opponent. What are the two kinds of expert-related hearsay? How, and why, are they treated differently? How can counsel work around the new *Sanchez* restrictions?

*Sanchez* is a criminal decision, but is being applied in civil cases as well. If you use or confront expert witnesses, you miss this seminar at your peril.



**Hon. Louis R. Mauro**  
Third District  
Court of Appeal



**Kristina L. Sager**  
Jacobsen & McElroy PC



**Don Willenburg**  
Gordon Rees Scully  
Mansukhani, LLP

# Schedule of Events

— Thursday, December 6, 2018 —

## THIRD MORNING SESSION – TRACK B

11:15 am – 12:15 pm

### Confidentiality in the #MeToo Era

(MCLE – 1.0 hour General credit)

California West Room

Employers are reconsidering the use of confidentiality provisions in settlement agreements as a result of the #MeToo movement. The panel will discuss the tax implications of confidentiality provisions in settlement agreements, the role insurance plays in sexual harassment settlements, new laws surrounding the use of confidentiality provisions, and other important factors for employers such as public perception and media coverage.



**MODERATOR:**  
**Marie Trimble Holvick**  
*Gordon Rees Scully  
Mansukhani LLP*



**Katie M. Acevedo**  
*Sephora*



**Tyler M. Paetkau**  
*Procopio*



**Leslie C. Yuan**  
*VM Ware, Inc.*

12:30 pm – 1:30 pm

### NextGen Luncheon (non-hosted)

Open to all registered attorneys with less than 10 years of practice.

*Jasper's Corner Tap & Kitchen*

*401 Taylor Street*

<http://jasperscornertap.com>



# Schedule of Events

— Thursday, December 6, 2018 —

## FIRST AFTERNOON SESSION – TRACK A

1:30 pm – 2:45 pm

### Reptile Workshop:

#### Taming the Reptile in Pretrial Proceedings and at Trial (Part 1)

(MCLE – 1.25 hours General credit)

California West Room

The Reptile has slithered its way into the courtroom in virtually every type of civil case, from medical malpractice and other professional negligence matters, to commercial trucking, retail and hospitality and product liability – taking credit for billions of dollars in jury verdicts across the country by manipulating themes of community and danger. Nationally-recognized Reptile experts Bill Kanasky, Jr., Ph.D. and Alyssa Parker, Ph.D. of Courtroom Sciences, Inc. will team with skilled claims professionals, defense and appellate counsel to lead a multi-part workshop that takes a deeper dive into recognizing and combating Reptile tactics during deposition, jury selection, witness examination, opening statement and closing argument. This session will focus on understanding and identifying the Reptile strategies, preparing witnesses for deposition, preventing expert witnesses from being drawn into tactics and planning for combat during trial.



Randolph S. Hicks  
Coddington, Hicks &  
Danforth



Bill Kanasky, Jr., Ph.D.  
Courtroom Sciences, Inc.



Alyssa Parker, Ph.D.  
Courtroom Sciences, Inc.



James Saunders  
Lancer Insurance Co.

## Live Scan Fingerprinting – Italian Room

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[sealedwithintegrity@gmail.com](mailto:sealedwithintegrity@gmail.com)

By Appointment Only





# Schedule of Events

— Thursday, December 6, 2018 —

## FIRST AFTERNOON SESSION – TRACK B

1:30 pm – 2:45 pm

### Puttin' on the Writs – Putting Your Best Foot Forward to a Successful Writ Petition (“Spending every dime for a wonderful time”)

(MCLE 1.25 hour General credit)

California East Room

If you have ever felt the crushing blow of having your writ petition summarily denied by the Court of Appeal, you are likely in good company. While there are certainly many factors that go into whether to petition the court for interlocutory review, knowing how to present your case to maximize your chance of review is an art form. Presiding Justice Ignazio Ruvolo, recently retired after 21 years from the First District Court of Appeal and now with JAMS, and Susan Horst, Esq., a writ attorney for the First District Court of Appeal for 31 years before joining California Appellate Law Group, together bring more than a half century of writ experience to this dynamic presentation moderated by Crystal L. Van Der Putten of Livingston Law Firm. Both now devote professional time to consulting on writ petitions in the appellate courts, as well as trial court work in anticipation of writ relief. You will not want to miss this opportunity to learn how best to present a writ for success.



**MODERATOR:**  
**Crystal L. Van Der Putten**  
*Livingston Law Firm*



**Susan K. Horst**  
*California Appellate Law Group*

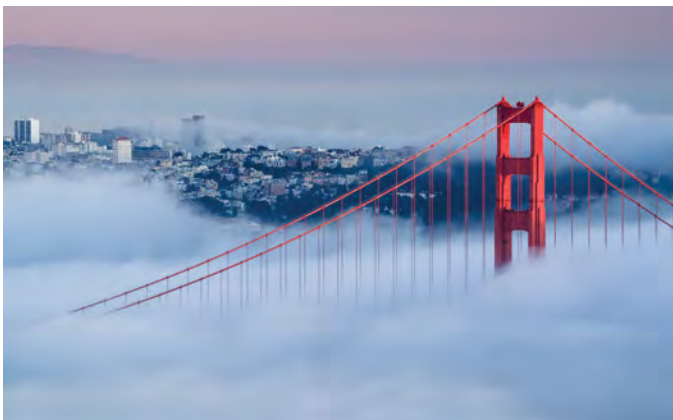


**Hon. Ignazio J. Ruvolo**  
*(Ret. Court of Appeal, First Appellate District)*  
*JAMS*

2:45 pm – 3:00 pm

### Break and Vendor Prizes

Colonial Room



# Schedule of Events

— Thursday, December 6, 2018 —

## SECOND AFTERNOON SESSION – TRACK A

3:00 pm – 4:15 pm

### Reptile Workshop:

#### Taming the Reptile in Pretrial Proceedings and at Trial (Part 2)

(MCLE – 1.25 hours General credit)

California West Room

The Reptile has slithered its way into the courtroom in virtually every type of civil case, from medical malpractice and other professional negligence matters, to commercial trucking, retail and hospitality and product liability – taking credit for billions of dollars in jury verdicts across the country by manipulating themes of community and danger. Nationally-recognized Reptile experts Bill Kanasky, Jr., Ph.D. and Alyssa Parker, Ph.D. of Courtroom Sciences, Inc. will team with skilled claims professionals, defense and appellate counsel to lead a multi-part workshop that takes a deeper dive into recognizing and combating Reptile tactics during deposition, jury selection, witness examination, opening statement and closing argument. This session will focus on educating the judge about Reptile tactics, combating the Reptile during voir dire and opening statements, and preserving the record on appeal.



Steve S. Fleischman  
*Horvitz & Levy*



Bill Kanasky, Jr., Ph.D.  
*Courtroom Sciences, Inc.*



Alyssa Parker, Ph.D.  
*Courtroom Sciences, Inc.*



James Saunders  
*Lancer Insurance Co.*

## SECOND AFTERNOON SESSION – TRACK B

3:00 pm – 4:15 pm

### Which Parties Belong at the Party?

#### Entity Issues in Construction Contracts and Disputes

(MCLE – 1.25 hours General credit)

California East Room

The panel will discuss the various types of business entities involved in construction projects; liability issues in contexts such as successor entities, assignments, mergers and acquisitions, alter ego, etc.; and insurance coverage and procurement implications and the roles of defense counsel, contractors, and brokers.



Marianne Boykin  
*Liberty Mutual Insurance*



Lisa M. Cappelluti  
*Lorber, Greenfield & Polito*



Eric K. Hoffner  
*H&H Professional  
Insurance Associates*



Steven E. McDonald  
*Bledsoe, Diestel,  
Treppa & Crane*

# Schedule of Events

— Thursday, December 6, 2018 —

## THIRD AFTERNOON SESSION – TRACK A

4:15 pm – 5:15 pm

### A Mediator's View of Mediation – What Works & What Doesn't

(MCLE – 1.0 hour General credit)

California East Room

Learn effective strategies and common pitfalls of mediation from a panel of two experienced mediators and a defense attorney. Hear about the tragedies, triumphs, and missteps observed by those in the trenches of civil conflict resolution. Topics will include case selection, brief preparation, client interaction and education, mediation strategy, and critical next steps after a mediation. There will be a slight emphasis on medical professional liability cases, but this seminar is a must for any attorney or insurance claims personnel involved in the mediation of personal injury cases.



Craig E. Needham  
Needham, Kepner & Fish



Patricia S. Tweedy  
Tweedy ADR



Mia L. Winter  
Leonard & Lyde

## THIRD AFTERNOON SESSION – TRACK B

4:15 pm – 5:15 pm

### The New Rules of Professional Conduct: What You Need to Know

(MCLE – 1.0 hour Ethics credit)

California West Room

The State Bar will implement 69 new Rules of Professional Conduct, effective November 1, 2018. As the first overhaul of ethics rules in nearly 30 years, these Rules represent some fundamental changes every civil practitioner should be aware of.



Carol M. Langford  
Law Office of  
Carol M. Langford

5:15 pm – 5:45 pm

### Sub-law Section Meetings

- Toxic Torts
- Construction

5:30 pm – 7:30 pm

### President's Reception

Grand Ballroom

# Schedule of Events

— Friday, December 7, 2018 —

**7:30 am – 12:00 noon**

**Registration and Vendor Fair Open**

*Italian Room*

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**7:30 am – 2:30 pm**

**Live Scan Fingerprinting**

*Italian Room*

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**7:30 am – 8:45 am**

**Continental Breakfast**

*Italian Room and Grand Ballroom*

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**8:45 am – 9:15 am**

**Legislative Update**

(MCLE – .5 hour General credit)

*Colonial Room*

In addition to providing great education, your ADC membership gives you and your clients a voice in government. Other than the plaintiff personal injury bar, the only other attorney group that has a voice in Sacramento is the ADC. Among other things, the ADC provides input into proposed Code of Civil Procedure changes as well as jury instructions. California Defense Counsel Legislative Advocate, Mike Belote, will present an interesting review of legislation impacting defense practice in California. Mike will bring you up-to-date on what has happened over the past year and what may surprise us in 2019.



**Michael D. Belote**  
*California Advocates, Inc.*

**9:15 am – 10:30 am**

**Is There a Bustle in Your Hedgerow?**

***Michael Skidmore vs. Led Zeppelin, et al.***

(MCLE – 1.25 hour General credit)

*Colonial Room*

In June 2016, Led Zeppelin guitarist Jimmy Page and singer Robert Plant won a highly publicized six-day trial in United States District Court in Los Angeles when a jury found they did not lift a guitar riff for “Stairway to Heaven” from a little-known, late 1960s rock song called “Taurus” by Los Angeles-based band Spirit. Attorney Peter J. Anderson of Santa Monica, together with Helene Freeman of New York, led the winning trial team. *The Rolling Stone* described Anderson’s cross-examination of one Spirit band member as “ruthless” causing the witness to recant a significant part of his testimony that undercut the copyright infringement claim. Prepare to be educated and entertained as we hear how both cutting edge music technology and razor-sharp trial skills carried the day for Page and Plant.



**INTRODUCED BY:**  
**Jim J. Arendt**  
*Weakley & Arendt, LLP*



**Peter J. Anderson**  
*Law Offices of  
Peter J. Anderson*

# Schedule of Events

— Friday, December 7, 2018 —

10:30 am – 10:45 am

**Break**

*Italian Room*

10:45 am – 12:00 noon

**Resilient Thinking to Achieve Peak Performance**

*Colonial Room*



Anne Brafford  
*Aspire*

Our ability to meet our job challenges is influenced more by our subjective interpretation of reality than people often realize. While stress can be corrosive when we chronically perceive our situation as more than we can handle, fostering resilient thinking can fuel optimal performance and greater well-being. Resilient thinking includes skills and competencies that help us perform our best during challenging situations, bounce back from stress, and grow from setbacks. Fortunately, these positive mental habits can be developed by learning key skills, some of which

will be discussed and demonstrated with audience participation in this entertaining program.

After practicing law for 18 years, Anne left her job as an equity partner at Morgan, Lewis & Bockius LLP to study with world-class experts in organizational thriving and to found *Aspire*, an educational and consulting firm for the legal profession ([www.aspire.legal](http://www.aspire.legal)). Anne is the Chairperson of the ABA Law Practice Division's Attorney Well-Being Committee and is a member of multiple other national and local-level attorney well-being initiatives. She served as the Editor-in-Chief and co-author of the National Task Force on Lawyer Well-Being's 2017 Report, *The Path to Lawyer Well-Being: Practice Recommendations for Positive Change*. Anne also is the author of a new ABA-published book called *Positive Professionals: Creating High-Performing, Profitable Firms Through the Science of Engagement*. Anne earned a Master's degree in Applied Positive Psychology (MAPP) from the University of Pennsylvania and is a PhD candidate in Positive Organizational Psychology at Claremont Graduate University (CGU) in Southern California. She researches topics related to lawyer thriving, including positive leadership, resilience, work engagement, meaningful work, motivation, and retention of women lawyers. Anne is a Teaching Assistant in the MAPP program for Dr. Martin Seligman and, for two years, served in that same role at CGU for Dr. Mihaly Csikszentmihalyi – the co-founders of Positive Psychology.



# Schedule of Events

— Friday, December 7, 2018 —

## 12:00 noon Luncheon

### Annual Luncheon with Keynote Speaker Dan Ventrelle, Executive Vice President and General Counsel of the Oakland Raiders

Grand Ballroom



Dan Ventrelle  
Oakland Raiders

Despite growing up in Chicago, home of the Bears, and going to law school at the University of Michigan when Tom Brady was playing quarterback, Dan Ventrelle was captivated by the Oakland Raiders from an early age. Little did he know, years later he would become the team's General Counsel.

"As a kid, I always loved the Raiders. I followed the team closely, traveled to games, and even wore a Raiders jacket to high school every day," says Ventrelle, Executive Vice President and General Counsel of the Oakland Raiders.

Ventrelle cold-called the Oakland Raiders as his graduation from law school approached and while he did not get the job then, he went to work for a firm that did legal work for the Raiders. A few years later, Ventrelle found himself in the enviable position of getting a spot in the Raiders legal department – a position he was told would never become available.

After 14 years, he finds himself not only overseeing the legal department of the Oakland Raiders, but also a key player on the personnel front and a primary driver of the team's efforts to build a new stadium."

"On the business side, I structure deals for our stadium project and oversee the legal and human resources departments. On the football side, my responsibilities include negotiating both players' and coaches' contracts, working closely with our head coach, general manager, and director of football administration," says Ventrelle.



# The Westin St. Francis

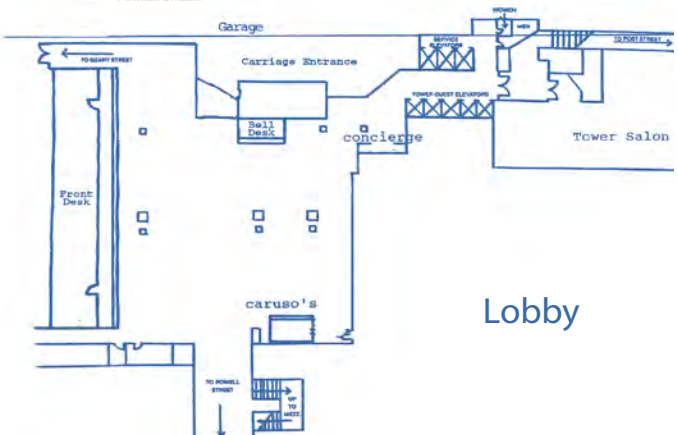
## Mezzanine



## Second Floor



## Lobby



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# Past Presidents

1960	Robert M. Davis, Sr.
1961	Edward T. Moran
1962	J. Barton Phelps
1963	Vernon Goodin
1964	W.W. Gudmundson
1965	Carl R. Vendt
1966	Eugene J. Majeski
1967	Dudley W. Sheppard
1968	Joseph W. Rogers, Jr.
1969	Lewis L. Fenton
1970	Harold J. Chase
1971	James H. Barstow
1972	E.D. Bronson, Jr.
1973	Louis A. DeMers
1974	Richard V. Bettini
1975	John F. Van De Poel
1976	Archie Robinson
1977	John D. Chinello, Jr.
1978	George W. Ball
1979	Claude H. Smart, Jr.
1980	Nelson Barry
1981	Donald H. Kincaid
1982	Lowell T. Carruth
1983	Donald S. Walter
1984	Paul H. Cyril
1985	David P. Freitas
1986	Anthony J. Barrett
1987	David B. Lynch
1988	Kevin J. Dunne
1989	Paul H. Coffee
1990	Chester Morris
1991	William R. Strickland
1992	Michael J. Brady
1993	John M. Drath
1994	Daniel F. Quinn
1995	Thomas F. Keating, Jr.
1996	Julia A. Molander
1997	Dennis F. Moriarty
1998	Raymond M. Coates
1999	Steven H. Gurnee
2000	Jesse F. Ruiz
2001	Susan M. Keeney
2002	Wayne H. Maire
2003	Dennis P. Howell
2004	W. Eric Blumhardt
2005	Douglas A. Sears
2006	Peter O. Glaessner
2007	Jonathan C. Bacon
2008	Patricia Tweedy
2009	Mark G. Bonino
2010	Karen Jacobsen
2011	Andrew R. Weiss
2012	John M. Vrieze
2013	Gregory D. Pike
2014	Linda J. Lynch
2015	Michael C. Kronlund
2016	David M. Daniels
2017	Enrique Martinez

# ADC President's Award

This award, presented each year at the Annual Meeting Luncheon, acknowledges an individual who has provided exemplary service to the association, the profession, and the civil justice system.

## Past Recipients of ADCNCN President's Award Include:

1987	Vernon Goodin	2003	Jacquelyn K. Wilson
1988	Claude H. Smart, Jr.	2004	Mark S. Adams
1989	Dudley Sheppard	2005	Paul A. Brisso
1990	Archie S. Robinson	2006	Raymond M. Coates
1991	David B. Lynch	2007	Peter O. Glaessner
1992	Edward J. McFetridge <i>(posthumous)</i>	2008	Jeane Struck
1993	Paul H. Cyril	2009	Vincent B. McLorg <i>(posthumous)</i>
1994	Paul H. Coffee	2010	Patricia S. Tweedy
1995	Suzette Martinez	2011	Melissa Blair Aliotti
1996	Daniel F. Quinn	2012	David S. Rosenbaum
1997	Michael J. Brady	2013	John A. Aberasturi
1998	Thomas F. Keating, Jr.	2014	Randolph S. Hicks
1999	Eugene J. Majeski	2015	Keith D. Chidlaw
2000	Bruno D. Marraccini <i>(posthumous)</i>	2016	Lois A. Lindstrom
2001	Karl A. Keener	2017	Jill J. Lifter & Jennifer Wilhelmi Diaz
2002	Steven H. Gurnee		

# Nathan Holt Memorial "Friend of the ADC" Award

This award was established in 1999 to honor the memory of Nathan Holt, a claims representative with the California State Automobile Association, who was a longtime, ardent supporter of the ADCNCN and its ideals. The award is presented at the ADCNCN Annual Meeting Luncheon to acknowledge a non-member who has contributed significantly to the relationship between defense counsel and their clients and who has also helped to further the goals of the Association of Defense Counsel of Northern California and Nevada.

## Past recipients of this award include:

1999	Nathan Holt <i>(posthumous)</i>
2002	Ringler Associates
2003	Mike Brink
2005	Patrick A. Long
2006	David Prescott <i>(posthumous)</i>
2007	Sharon Wills
2008	Steve Poulson
2010	Lola Hogan
2011	Vicki Campbell
2013	Stacey A. Jackson
2014	Lawrence Green
2016	Ralph Woodard

# Registration Information

59<sup>TH</sup> Annual Meeting – December 6-7, 2018

— Register online at [www.adcncn.org](http://www.adcncn.org) —

<b>REGISTRATION FEES:</b>	before 9/24/18	9/25/18 – 12/4/18	after 12/4/18
	<b>EARLY</b>	<b>REGULAR</b>	<b>ON-SITE</b>
ADCNCN Members	\$525	\$575	\$605
Claims Personnel	\$350	\$395	\$425
Claims Personnel (Thursday am Only)	\$150	\$150	\$150
Non-Member Attorneys	\$850	\$850	\$895
Young Lawyer (ADC member, in practice up to 5 years)	\$395	\$395	\$420
Companion (President's Reception Only)	\$150	\$150	\$150
Companion (Luncheon Only)	\$125	\$125	\$125

## REGISTRATION:

Pre-registration for the ADCNCN Annual Meeting is encouraged to ensure adequate meeting space and advance notice to registrants in the event of any program changes. Registration is accomplished online or by filling out and sending in the attached registration form with your check or credit card payment. The above registration fees cover single admission to all lectures, the President's Reception and the Annual Luncheon.

## REGISTERING GUESTS:

Each Registrant may bring one companion to Thursday evening's President's Reception at an additional cost of \$150 and one companion to the Annual Meeting Luncheon at an additional cost of \$125. Your companion(s) must be registered in advance. Those attending these events as companions may not be ADCNCN members.

## PLEASE NOTE:

Tickets are not sent in advance. All tickets and program materials are distributed at the time of check-in. Name badges must be worn or presented at all functions.

## REFUND POLICY:

Due to our commitment to the hotel, any meeting registration cancellation and request for refund must be in writing and submitted to the ADCNCN office no later than November 9, 2018. A \$100 surcharge will be assessed to all cancellations received on or before November 9, 2018. ADCNCN Fax: (916) 924-7323 or e-mail: [adcncn@camgmt.com](mailto:adcncn@camgmt.com). No refunds will be made for cancellations received after November 9, 2018.

## HOTEL:

The Westin St. Francis is located at 335 Powell Street, San Francisco, CA 94102-1875; (415) 397-7000.

## ROOM RATES:

\$296 Single/Double  
(Hurry! This rate is good only until November 5, 2018.)  
For Room Reservations, call (415) 397-7000.

## QUESTIONS:

ADCNCN, 2520 Venture Oaks Way, Suite 150  
Sacramento, CA 95833  
(916) 239-4060 • Fax: (916) 924-7323  
E-mail: [adcncn@camgmt.com](mailto:adcncn@camgmt.com) • Web: [www.adcncn.org](http://www.adcncn.org)

# Registration Information

59<sup>TH</sup> Annual Meeting – December 6-7, 2018

— Register online at [www.adcncn.org](http://www.adcncn.org) —  
Save Paper and Postage!

<b>REGISTRATION FEES:</b>	before 9/24/18 <b>EARLY</b>	9/25/18 – 12/4/18 <b>REGULAR</b>	after 12/4/18 <b>ON-SITE</b>
<input type="checkbox"/> ADCNCN Members	\$525	\$575	\$605
<input type="checkbox"/> Claims Personnel	\$350	\$395	\$425
<input type="checkbox"/> Claims Personnel (Thursday am Only)	\$150	\$150	\$150
<input type="checkbox"/> Non-Member Attorneys	\$850	\$850	\$895
<input type="checkbox"/> Young Lawyer (ADC member, in practice up to 5 years)	\$395	\$395	\$420
<input type="checkbox"/> Companion (President's Reception Only)	\$150	\$150	\$150
<input type="checkbox"/> Companion (Luncheon Only)	\$125	\$125	\$125

Name/State Bar ID:

Companion's Name for Reception/Luncheon:

Company/Firm:

Address:

City/State/Zip:

Phone:

Fax:

E-mail:

## LUNCHEON TABLE RESERVATION:

Please reserve \_\_\_\_ table(s). (You must register 10 people to reserve a table.)

## PAYMENT INFORMATION:

Enclosed is my check for \$ \_\_\_\_

Please charge \$ \_\_\_\_ to my  MasterCard  Visa  AmEx

Payment made online

Card Number:

Expiration Date:

CVV Code:

Signature:

Name as Appears on Card:

Credit Card Billing Address:

City/State/Zip:

**MAKE CHECKS PAYABLE TO AND MAIL TO:** ADC  
2520 Venture Oaks Way, Suite 150  
Sacramento, CA 95833  
(916) 239-4060 • Fax: (916) 924-7323  
[www.adcncn.org](http://www.adcncn.org)

**Please fax credit card payments to  
(916) 924-7323  
—DO NOT E-MAIL—**





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